

Bonanza BioEnergy LLC

For the month ending 03/31/13

	Current	12/31/12	Prior Year
Current Assets			
Cash & Equivalents	\$4,287,913.12	\$423,843.54	\$7,504,800.60
Accounts Receivable - Trade	4,197,748.68	8,896,275.74	2,331,529.05
Accounts Receivable - Other	638,701.00	0.00	3,026,972.30
Accounts Receivable - Allowance for Bad Debt	(33,634.15)	(33,634.15)	(113,590.75)
Total Accounts Receivable	4,802,815.53	8,862,641.59	5,244,910.60
Inventory - Corn	422,197.19	628,556.13	1,061,510.11
Inventory - Sorghum	561,058.35	554,613.03	647,724.15
Inventory - Chem, Enzymes & Yeast	418,026.70	440,337.40	300,199.10
Inventory - Denaturant	198,590.52	214,602.96	229,119.40
Inventory - Work In Process	1,690,500.96	1,461,299.03	1,585,457.97
Inventory - Spare Parts	548,361.53	517,810.71	454,291.26
Inventory - Ethanol	2,669,016.37	1,253,799.55	1,744,515.16
Inventory - DDG	0.00	0.00	
Inventory - DWG	44,130.30	14,817.00	1,259.70
LIFO Reserve	(1,297,915.06)	(1,297,915.06)	(911,575.02)
Total Inventory	5,253,966.86	3,787,920.75	5,112,501.83
Prepays	226,768.16	443,903.21	399,317.49
Hedging Accounts at Market	1,257,583.85	643,581.27	2,749,903.95
Total Other Current Assets	1,484,352.01	1,087,484.48	3,149,221.44
Total Current Assets	15,829,047.52	14,161,890.36	21,011,434.47
PPE-Land and Buildings - Net	13,988,590.07	14,222,039.93	14,890,610.52
PPE-Machinery and Equipment - Net	39,708,992.08	40,777,556.54	43,983,249.93
PPE-Office, Computers and Software - Net	8,791.43	11,189.37	14,166.59
PPE-Vehicles - Net	4,108.52	4,533.50	5,808.44
Total Property, Plant and Equip - Net	53,710,482.10	55,015,319.34	58,893,835.48
Other Assets	283,626.97	504,725.57	353,988.43
Investment in Conestoga	2,691,087.21	2,289,527.73	1,313,178.92
Investment in Farm Credit Services	1,000.00	1,000.00	1,000.00
Total Other Assets	2,975,714.18	2,795,253.30	1,668,167.35
TOTAL ASSETS	72,515,243.80	71,972,463.00	81,573,437.30
LIABILITIES & EQUITY			
Current Liabilities			
Accounts Payable	2,137,259.93	4,240,321.11	1,939,311.63
Accruals	1,157,990.57	421,320.21	1,003,304.66
Current Maturities of Working Capital	1,995,000.00	-	0.00
Current Maturities of Senior Debt (Incl Sweeps)	723,795.86	723,795.86	5,068,620.00
Current Maturities of Sub Debt	285,714.29	285,714.29	285,714.29
Total Current Liabilities	6,299,760.65	5,671,151.47	8,296,950.58
Long Term Senior Debt	19,750,000.00	19,750,000.00	19,206,640.86
Long Term Sub-Debt	1,142,857.10	1,214,285.68	1,428,571.42
Total Liabilities	27,192,617.75	26,635,437.15	28,932,162.86
Equity	32,338,558.50	32,338,558.50	31,144,164.50
Retained Earnings	12,998,467.35	22,859,670.87	24,054,064.87
Current Year Income	(14,399.80)	(9,861,203.52)	(2,556,954.93)
TOTAL LIABILITIES & EQUITY	72,515,243.80	71,972,463.00	81,573,437.30

Bonanza BioEnergy
Budget vs Actual
For the quarter ending 03/31/13

Description	Actual		Budget		Variance	
	Actual	Per Gal	Budget	Per Gal	Variance	Per Gal
Gallons Sold	14,098,440		14,344,000		(245,559.90)	
Revenues						
Ethanol	34,074,614.01	2.417	35,357,960.00	2.465	(1,283,345.99)	-0.048
DDGS	10,949,152.52	0.777	0.00	0.000	10,949,152.52	0.777
WDGS	180,414.18	0.013	11,581,186.00	0.807	(11,400,771.82)	-0.795
Other	-	-	138,000.00	0.01	(138,000.00)	(0.01)
Total Revenue	45,204,180.71	3.206	47,077,146.00	3.282	(1,872,965.29)	-0.076
COGS						
Feedstock						
Total Grain	38,878,398.50	2.758	40,307,679.00	2.810	(1,429,280.50)	-0.052
Natural Gas	1,015,814.20	0.072	936,323.00	0.065	79,491.20	0.007
Denaturant	704,727.56	0.050	564,795.00	0.039	139,932.56	0.011
Chemicals						
Fuel	9,499.53	0.001	0.00	0.000	9,499.53	0.001
ABS	7,599.86	0.001	0.00	0.000	7,599.86	0.001
Chemicals	27,770.18	0.002	10,173.00	0.001	17,597.18	0.001
Urea	79,448.18	0.006	112,271.00	0.008	(32,822.82)	-0.002
Antibiotics	57,700.45	0.004	32,419.00	0.002	25,281.45	0.002
Yeast	32,886.48	0.002	40,169.00	0.003	(7,282.52)	0.000
Ammonia	48,332.20	0.003	76,248.00	0.005	(27,915.80)	-0.002
Sulfuric Acid	41,753.47	0.003	62,139.00	0.004	(20,385.53)	-0.001
Caustic	88,392.31	0.006	66,994.00	0.005	21,398.31	0.002
Enzymes	574,842.71	0.041	511,636.00	0.036	63,206.71	0.005
Total Chemicals	968,225.37	0.07	912,049.00	0.06	56,176.37	0.01
Water	€ 88,711.24	0.006	108,000.00	0.008	(19,288.76)	0.00
Electricity	569,501.98	0.040	510,000.00	0.036	59,501.98	0.005
Total COGS	42,225,378.85	2.995	43,338,846.00	3.021	(1,113,467.15)	-0.026
Gross Profit	2,978,801.86	0.211	3,738,300.00	0.261	(759,498.14)	-0.049
Labor	423,133.97	0.030	408,652.00	0.028	14,481.97	0.002
Management Fees	499,125.00	0.035	499,125.00	0.035	0.00	0.00
Operations and Maintenance	282,733.35	0.020	596,550.00	0.042	(313,816.65)	-0.022
Other Plant Fixed Costs	105,706.46	0.007	75,000.00	0.005	30,706.46	0.002
License Fees and Insurance	433,332.00	0.031	221,833.00	0.015	211,499.00	0.015
Bank Fees	11,430.01	0.001	24,000.00	0.002	(12,569.99)	-0.001
Property Tax	154,605.29	0.011	120,375.00	0.008	34,230.29	0.003
Depreciation	1,304,837.24	0.093	1,218,000.00	0.085	86,837.24	0.008
Amortization	17,590.44	0.001	17,590.00	0.001	0.44	0.000
Bad Debt Reserve	26.40	0.000	28,953.00	0.002	(28,926.60)	-0.002
Total Fixed Costs - Operation	3,232,520.16	0.229	3,210,078.00	0.224	22,442.16	0.005
EBIT	(253,718.30)	(0.02)	528,222.00	0.04	(781,940.30)	(0.05)
Interest/Other Income	502,873.67	0.036	0.00	0.000	502,873.67	0.04
Interest/Other Expense	263,555.17	0.019	86,159.00	0.006	177,396.17	0.013
Net Income	(14,399.80)	-0.001	442,063.00	0.031	(456,462.80)	-0.032
EBITDA	1,571,583.05	0.111	1,763,812.00	0.123	(192,228.95)	-0.01
EBITDA - Debt Service	1,308,027.88	0.093	410,498.00	0.029	897,529.88	0.06

Bonanza Analytics
('000's)

	YE 2009	YE 2010	YE 2011	Q1 2012	Q1 2013
Revenue	112,837.77	120,694.42	194,029.13	39,285.97	45,204.18
Gross Profit	20,742.79	20,146.50	34,315.74	967.60	2,978.80
Net Profit	7,651.73	6,204.67	18,743.77	(2,556.95)	(14.40)
EBITDA	15,159.99	13,479.31	25,604.55	(869.27)	1,571.58
EBITDA - Debt Service	10,072.23	5,844.07	18,777.48	(2,501.15)	1,308.03
Senior Debt / Gallon	\$ 0.74	\$ 0.64	\$ 0.50	\$ 0.44	\$ 0.37

Debt Analytics
('000's)

	YE 2009	YE 2010	YE 2011	Q1 2012	Q1 2013
Senior Debt	33,480.34	28,411.72	20,473.80	19,206.64	19,750.00
Current Maturities of Senior Debt	7,068.62	6,646.24	7,068.62	5,068.62	723.80

Bonanza BioEnergy, LLC
Cash Flow Statement
For the quarter ending 03/31/13

Beg Cash (12/31/12)	\$ 423,843.54
End Cash (3/31/13)	\$ 4,287,913.12
Net Income	(14,399.80)
Depreciation	1,304,837.24
<i>Changes in Working Capital</i>	
Accounts Receivable	4,059,826.06
Inventory	(1,466,046.11)
Prepaid & Commodity	(396,867.53)
Other Assets	(180,460.88)
Accounts Payable	(1,366,390.82)
Current Maturities of Working Capital	1,995,000.00
CMLTD - Sub Debt	0.00
CMLTD - Sr. Debt	0.00
Total	<u>2,645,060.72</u>
Operating Activities	3,935,498.16
<i>Investing Activities</i>	
Acquisition of Assets	-
Sale of Assets	<u>-</u>
Investing Activities	0.00
<i>Financing Activities</i>	
Proceeds from Long Term Debt	0.00
Debt Repayment	(71,428.58)
Dividend	<u>0.00</u>
Financing Activities	(71,428.58)
Net Change in Cash	3,864,069.58

Debt Disclosure
('000's)

	<u>2013</u>	<u>2012</u>
Revolver	-	-
Sub Debt	1,428.57	1,714.29
Senior Debt	<u>20,473.80</u>	<u>24,275.26</u>
Total Long-Term Debt	<u>21,902.37</u>	<u>25,989.55</u>

Debt Terms

- Revolver: LIBOR + 3.35% with a 5% floor; \$0 outstanding
- Senior Debt: \$20,473 outstanding at LIBOR + 3.35%; 5% floor; \$4.8M annual amortization + \$2M cash sweep (\$7M max over the life of the loan)
- Sub debt: 7.5% interest paid quarterly

Amounts of LT debt due in each of the next 5 years (in thousands):

Years Ended	
<u>December 31,</u>	<u>Amount</u>
2013	5,069
2014	5,069
2015	5,069
2016	5,069
2017	199
Thereafter	-
Total	<u><u>20,474</u></u>

**3 Months Ended
3/31/2013**

Per Unit Information

Total Units Outstanding:
EBITDA
Debt
Cash

	2013	2012	Change
Total Units Outstanding:	20,593	20,593	-
EBITDA	\$ 76.32	\$ (42.21)	119
Debt	\$ 1,063.58	\$ 1,262.06	(198)
Cash	\$ 208.22	\$ 364.43	(156)

Per Gallon Information

Total Gallons Sold (000's):
EBITDA
Debt
Cash

	2013	2012	Change
Total Gallons Sold (000's):	14,098	14,170	(72)
EBITDA	\$ 111.47	\$ (61.34)	173
Debt	\$ 1,553.53	\$ 1,834.08	(281)
Cash	\$ 304.14	\$ 529.61	(225)

Key Production Indicators

For the Three Months Ended

March 31,

	<u>2013</u>	<u>2012</u>	<u>Change</u>
Gallons sold (in thousands)	14,098	14,170	(71.91)
Average sales price per gallon (net)	\$ 2.45	\$ 2.22	\$ 0.24
Corn cost per bushel	\$ 7.81	\$ 6.83	\$ 0.98
Crush margin	\$ (0.34)	\$ (0.24)	(0.10)
Denatured yield (2.25% denaturant added)	2.80	2.78	0.02
Distiller's grain as a % of the delivered cost of corn	28%	23%	5%

**Key Metrics
Comparative**

	Bonanza							
	2009	2010	2011	2012	Jan 2013	Feb	Mar	Q1 2013
Nameplate (Thousands)	55,000	55,000	55,000	55,000	4,671	4,219	4,671	13,562
Production Data								
Ethanol Produced (Thousands)	58,071	57,351	58,414	56,773	4,893	4,553	5,093	14,539
% of Nameplate	106%	104%	106%	103%	105%	108%	109%	107%
Ethanol Sold (Thousands)	59,022	56,834	58,647	57,049	4,897	4,543	4,658	14,098
Ethanol Netback (including realized hedging)	\$ 1.767	\$ 2.662	\$ 2.279	\$ 2.288	\$ 2.428	\$ 2.642	\$ 2.453	\$ 2.453
Ethanol Net (excluding hedging)	\$ 1.734	\$ 2.661	\$ 2.295	\$ 2.288	\$ 2.428	\$ 2.642	\$ 2.453	\$ 2.453
Ethanol Gross (excluding hedging)	\$ 1.875	\$ 2.837	\$ 2.469	\$ 2.501	\$ 2.636	\$ 2.835	\$ 2.657	\$ 2.657
Grain Consumed (Thousands)	20,836	20,574	20,771	20,580	1,735	1,629	1,835	5,199
Grain Used for Ethanol Sold (Thousands)	21,173	20,389	20,854	20,680	1,737	1,625	1,678	5,040
Grain Cost/bu (including hedging impact)	\$ 4.250	\$ 6.901	\$ 7.378	\$ 7.676	\$ 7.860	\$ 7.890	\$ 7.809	\$ 7.809
Grain Cost/bu (excluding hedging)	\$ 4.157	\$ 6.909	\$ 7.416	\$ 7.706	\$ 7.907	\$ 7.666	\$ 7.760	\$ 7.760
Conversion Rate - Denatured	2.79	2.787	2.812	2.759	2.820	2.796	2.775	2.797
Conversion Rate - Anhydrous	2.71	2.723	2.745	2.696	2.768	2.743	2.713	2.741
Wet Distiller's Grain - Net	\$ 40.43	\$ 74.15	\$ 82.57	\$ 90.88	\$ 91.78	\$ 91.32	\$ 91.33	\$ 91.33
Dry Distiller's Grain - Net (WDG Equiv)	\$ 35.75	\$ -	\$ 76.42	\$ -	\$ -	\$ -	\$ -	\$ -
Grain Cost Recovery	22.8%	24.5%	24.8%	29.0%	26.6%	29.4%	28.3%	28.3%
Denaturant								
Denaturant Gallons Consumed per gallon	0.022	0.023	0.024	0.023	0.018	0.019	0.023	0.020
Denaturant Cost per gallon	\$ 0.030	\$ 0.045	\$ 0.054	\$ 0.051	\$ 0.042	\$ 0.050	\$ 0.053	\$ 0.048
Utilites								
Natural Gas MMBTU Consumed per gallon	0.018	0.018	0.018	0.018	0.019	0.019	0.019	0.019
Natural Gas Cost per gallon	\$ 0.065	\$ 0.082	\$ 0.073	\$ 0.055	\$ 0.071	\$ 0.069	\$ 0.070	\$ 0.070
Electricity Kwh Consumed per gallon	0.508	0.465	0.527	0.522	0.463	0.517	0.416	0.464
Electricity Cost per Gallon	\$ 0.032	\$ 0.034	\$ 0.039	\$ 0.039	\$ 0.035	\$ 0.046	\$ 0.038	\$ 0.039
Water	\$ 0.007	\$ 0.007	\$ 0.008	\$ 0.008	\$ 0.006	\$ 0.007	\$ 0.006	\$ 0.006
Chemicals								
Chemicals & Enzymes	\$ 0.054	\$ 0.045	\$ 0.053	\$ 0.050	\$ 0.045	\$ 0.052	\$ 0.053	\$ 0.050
Urea	\$ 0.007	\$ 0.006	\$ 0.008	\$ 0.009	\$ 0.006	\$ 0.005	\$ 0.005	\$ 0.005
Antibiotics	\$ 0.002	\$ 0.005	\$ 0.003	\$ 0.004	\$ 0.004	\$ 0.003	\$ 0.005	\$ 0.004
Ammonia	\$ 0.002	\$ 0.003	\$ 0.004	\$ 0.003	\$ 0.004	\$ 0.003	\$ 0.003	\$ 0.003
Sulfuric Acid	\$ 0.003	\$ 0.001	\$ 0.004	\$ 0.003	\$ 0.004	\$ 0.003	\$ 0.002	\$ 0.003
Diesel	\$ 0.000	\$ 0.003	\$ 0.001	\$ 0.001	\$ 0.001	\$ 0.001	\$ 0.000	\$ 0.001
Sub-Total	\$ 0.069	\$ 0.064	\$ 0.074	\$ 0.070	\$ 0.063	\$ 0.066	\$ 0.069	\$ 0.066
Cost per gallon								
Net Income (Loss) per gallon sold	\$ 0.1092	\$ 0.3196	\$(0.1729)	\$(0.0049)	\$(0.0999)	\$ 0.0996	\$(0.0010)	\$(0.0010)
EBITDA per gallon sold	\$ 0.2372	\$ 0.4366	\$(0.0600)	\$ 0.1038	\$ 0.0150	\$ 0.2137	\$ 0.1115	\$ 0.1115
EBITDA less Debt Service per gallon sold	\$ 0.1028	\$ 0.3202	\$(0.1690)	\$ 0.0851	\$(0.0029)	\$ 0.1942	\$ 0.0928	\$ 0.0928
Crush Margin								
Hedge inclusive					\$ (0.320)	\$ (0.354)	\$ (0.349)	
Hedging excluded					\$ (0.331)	\$ (0.364)	\$ (0.176)	
DG Rev/Gal Prod					\$ 0.76	\$ 0.74	\$ 0.76	